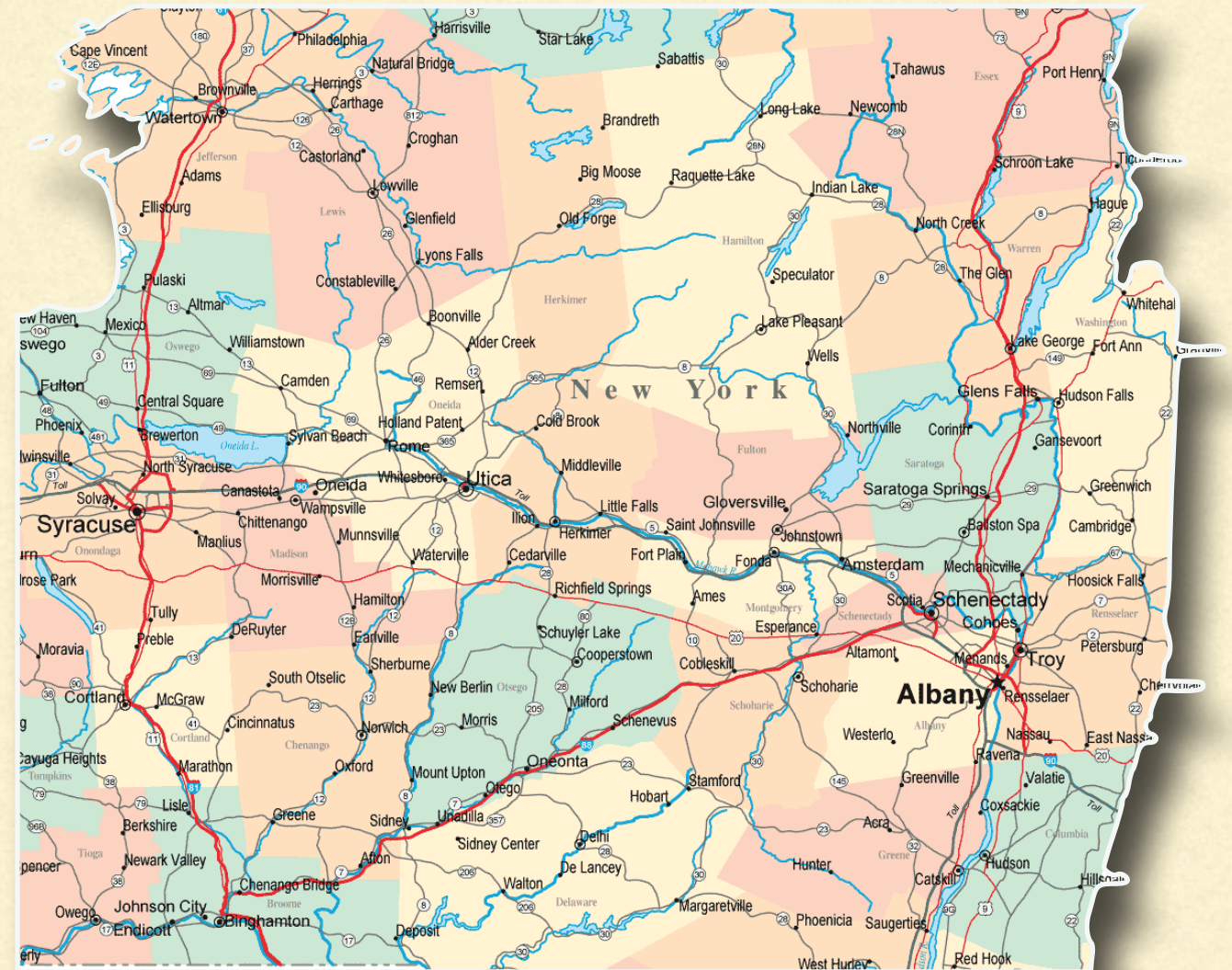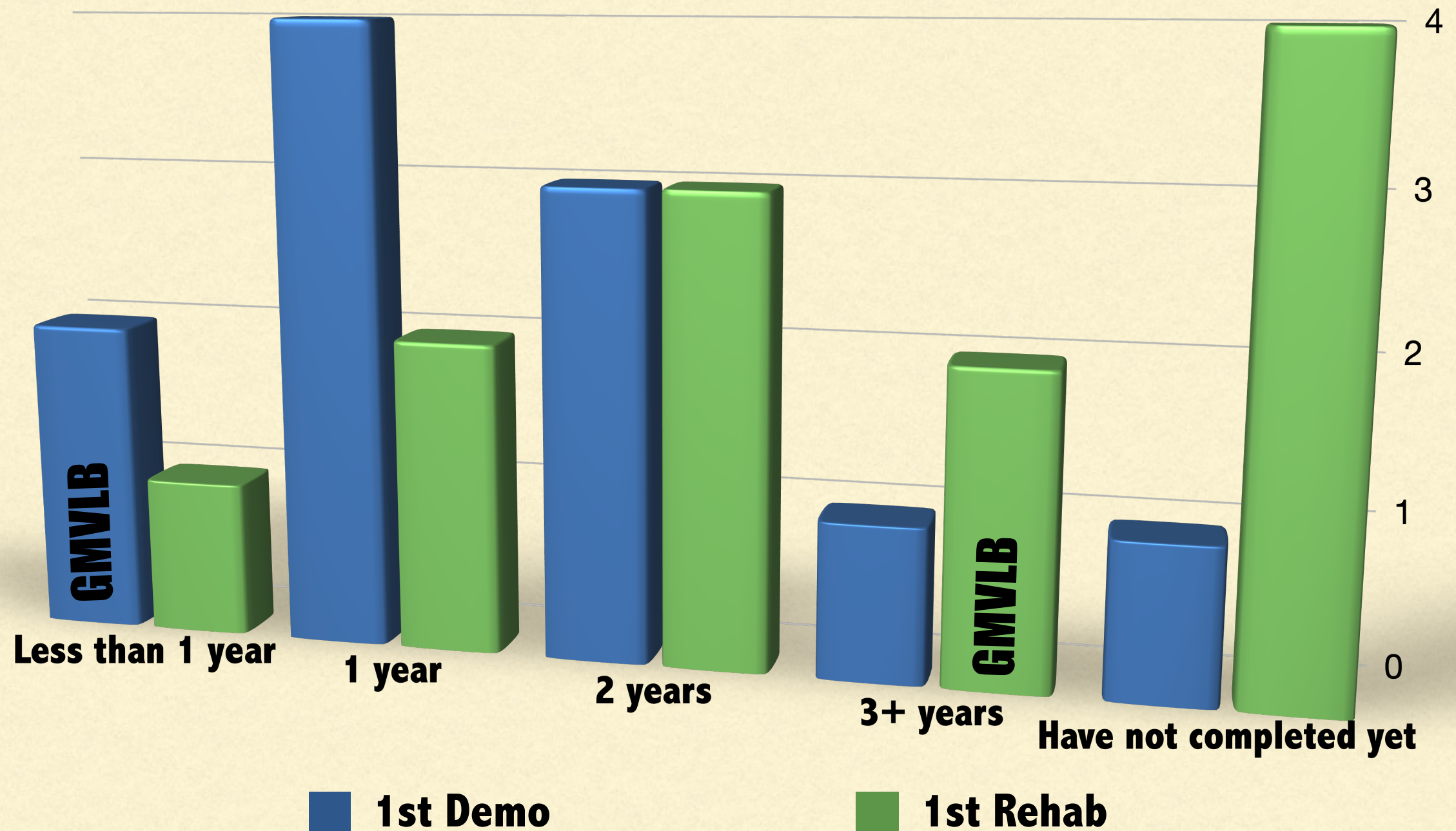# REGIONAL CAPACITY COMPARISON:

HABITAT FOR HUMANITY, A SNAPSHOT

- Capital District Region
  - Completed 130 homes since 1988 including multi-family, mixed use, and row buildings (~4/year)

- City of Syracuse
  - Completed 70 homes since 1984 (2/year)

- Mohawk Valley (GMVLB Catchment Area)
  - Otsego County
    - Completed 34 homes since 1989 (~1/year)
  - Oneida County
    - Completed 22 homes since 1990 (~0.75/year)
  - Herkimer County
    - Completed 9 single-family projects since 1999 (~0.5/year)
  - Montgomery County
    - Completed 1 single-family project past decade (~0.1/year)
  - Schoharie County
    - No local Habitat affiliate (0/year)

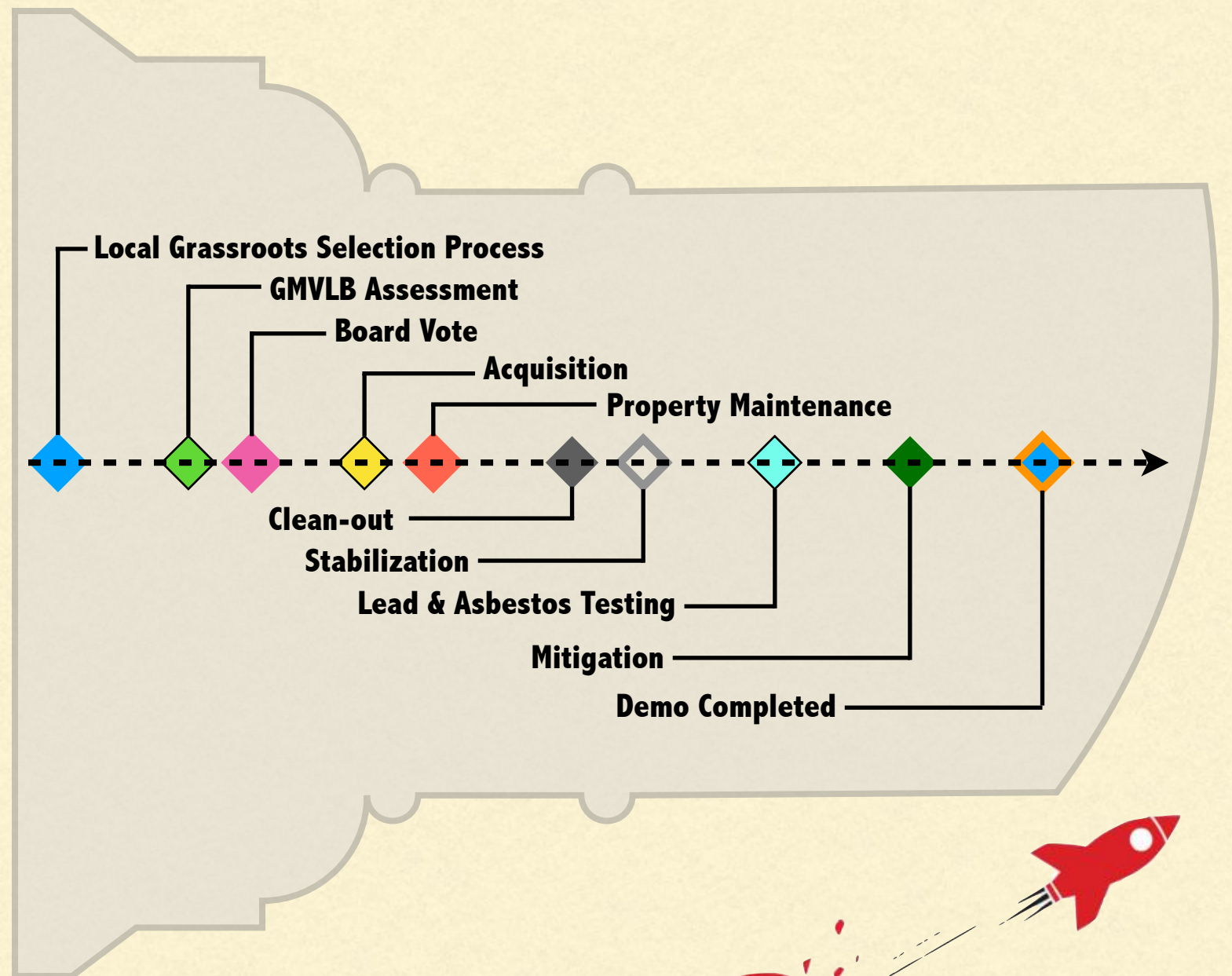# NYS LAND BANKS - TIME TO COMPLETION OF FIRST PROJECTS

Less than 1 year | 1 year | 2 years | 3+ years | Have not completed yet

GMVLB

■ 1st Demo   ■ 1st Rehab

Oneida County

City of Utica

Herkimer

Otsego

City of Rome

Montgomery

Schoharie

Fulton County

Local Grassroots Selection Process
GMVLB Assessment
Board Vote
Acquisition
Property Maintenance
Clean-out
Stabilization
Lead & Asbestos Testing
Mitigation
Demo Completed

PROJECT PIPELINE
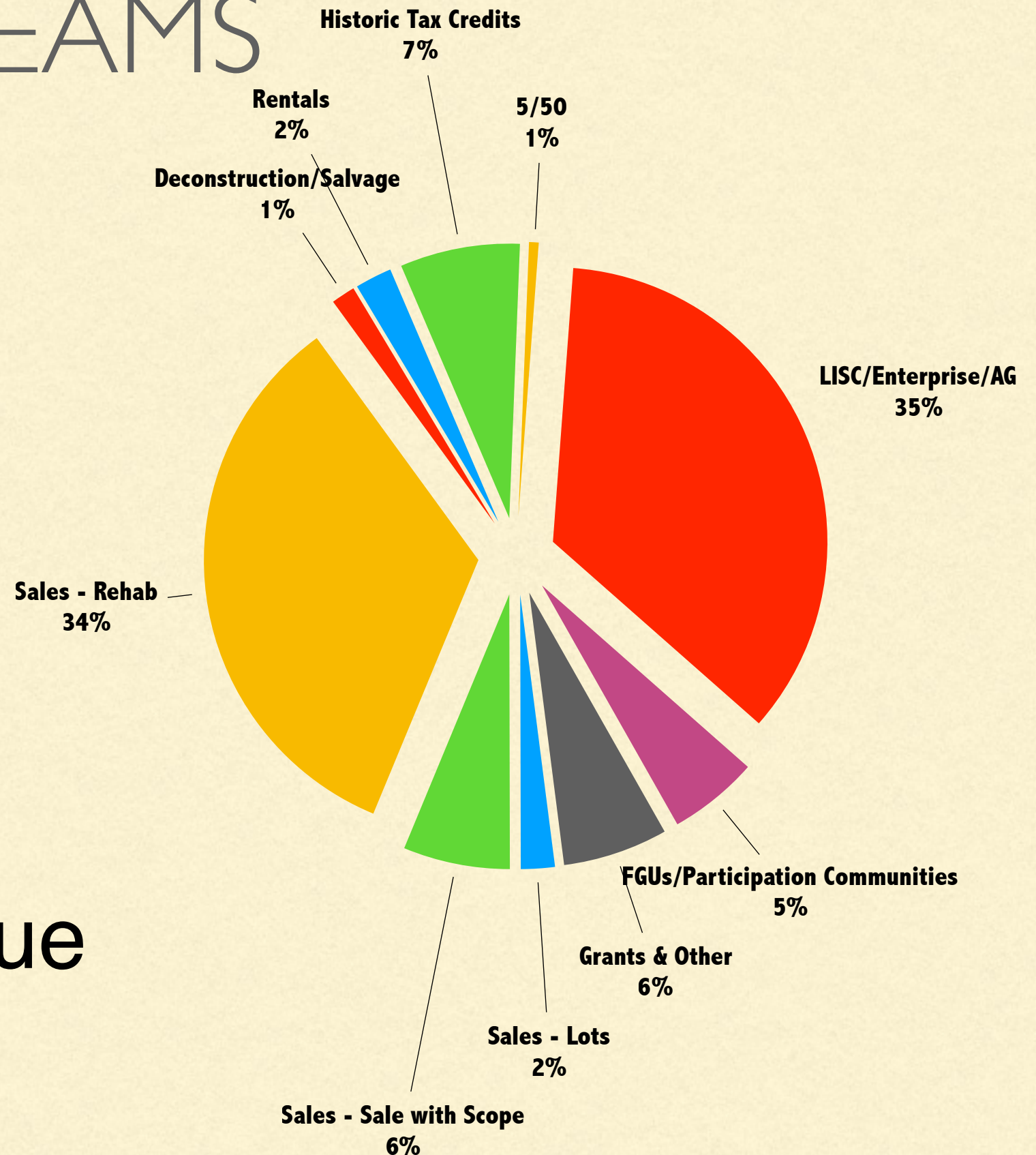GREATER MOHAWK VALLEY LAND BANK

AGENCY INFRASTRUCTURE

- FGU's either in part or in the whole have a services desert. There was no other organization either fostering citizen action groups or fighting neighborhood blight.

- GMVLB needed to build and educate a talent pool in this desert. While removing blight, we needed to build agency at the citizen and the government level.

- Where GMVLB has worked, we have created an agency infrastructure in both governments and citizens.

REVENUE STREAMS

Rentals
Historic Tax Credits
5/50
LISC/Enterprise/AG
FGUs/Participation Communities
Grants & Other
Sales - Lots
Sales - Sale with Scope
Sales - Rehab
Deconstruction/Salvage

Annualized Revenue Projection

Historic Tax Credits
7%

Rentals
2%

5/50
1%

Deconstruction/Salvage
1%

LISC/Enterprise/AG
35%

Sales - Rehab
34%

FGUs/Participation Communities
5%

Grants & Other
6%

Sales - Lots
2%

Sales - Sale with Scope
6%

UNDERWATER DEVELOPMENT - CURRENT PROJECTS

Underwater Development
Current Projects

UNDERWATER DEVELOPMENT - MULTIPLE FUNDING STREAMS
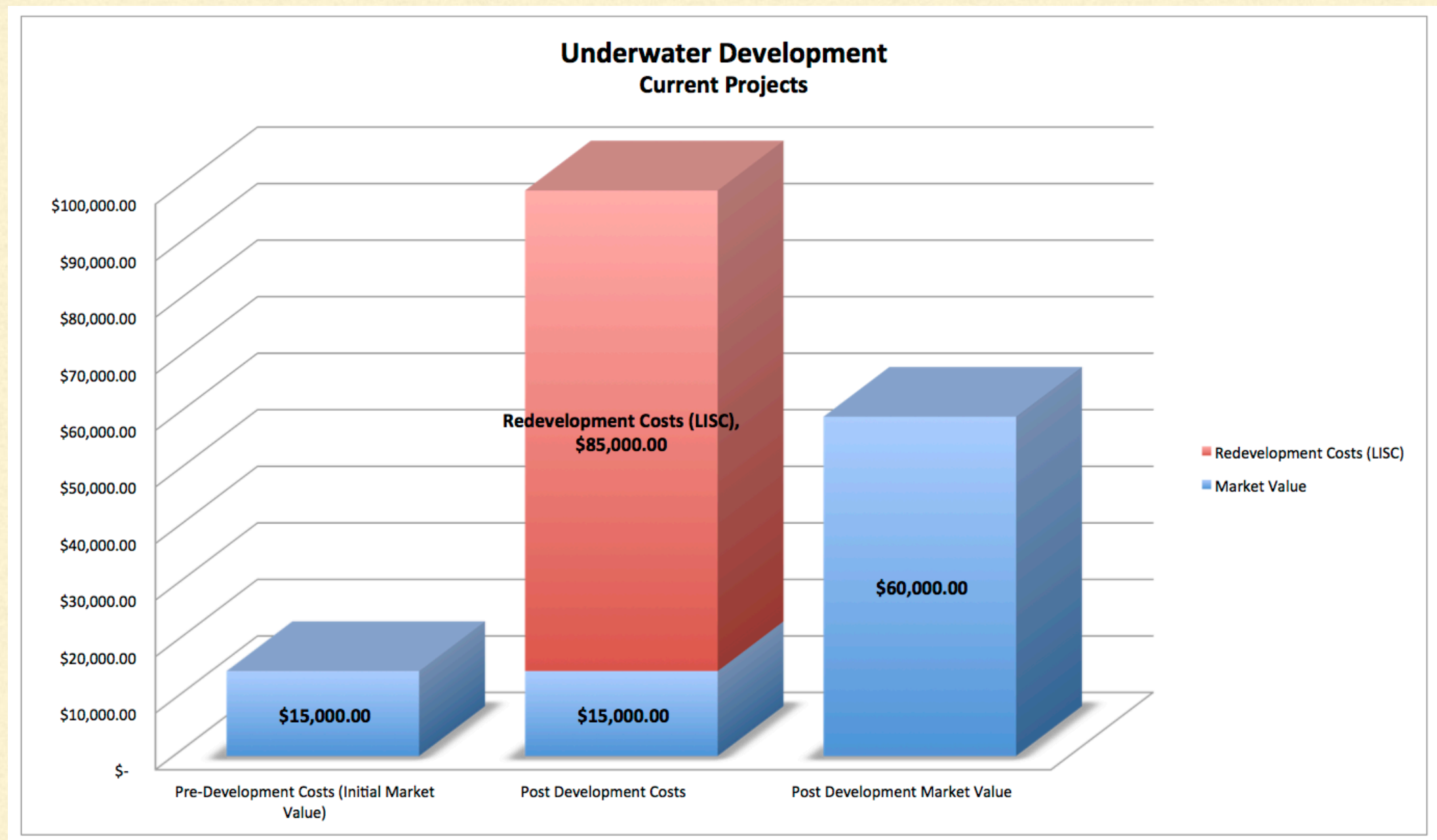
Underwater Development
Multiple Funding Streams
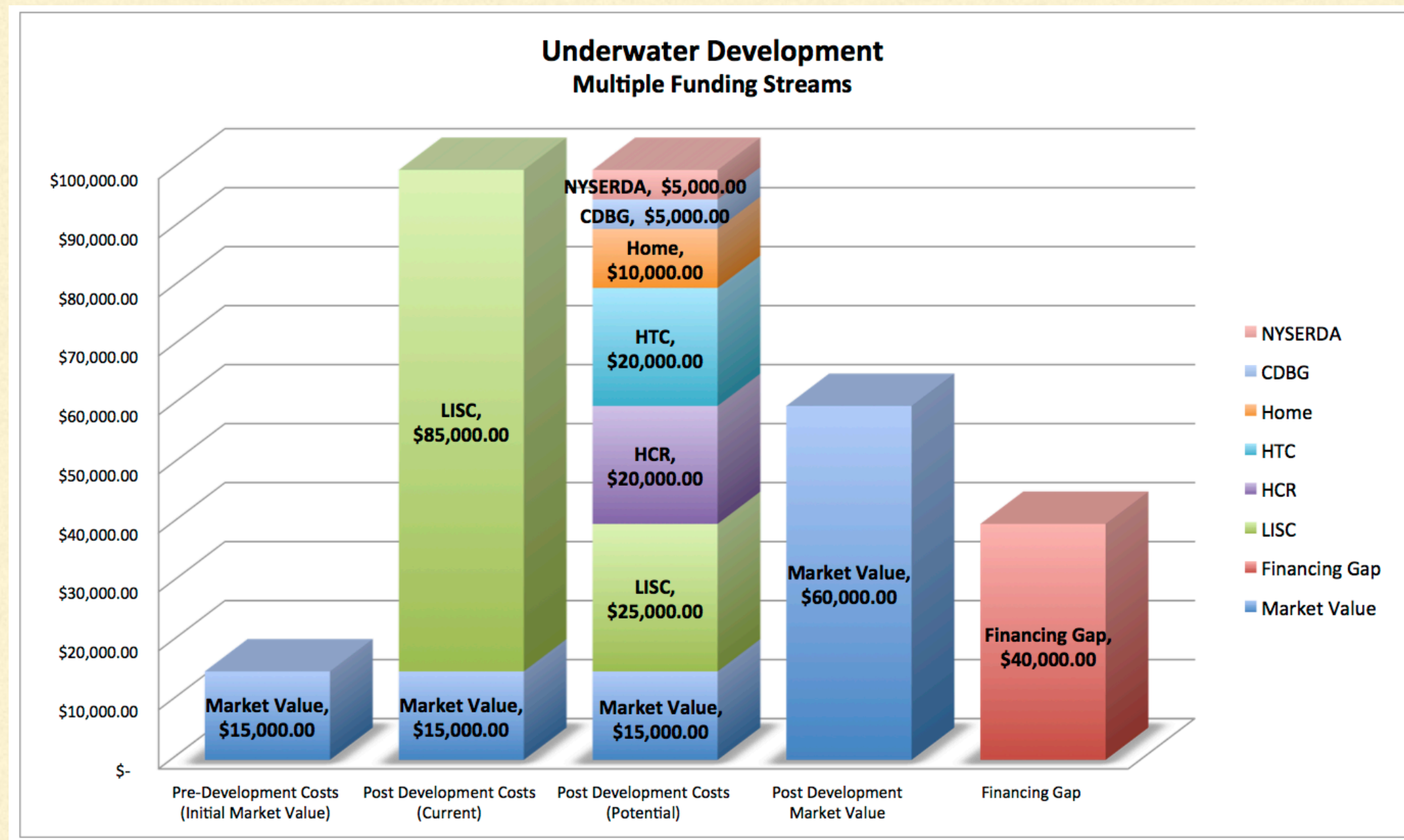
"Beginnings are always messy."
–John Galsworthy

"The only thing worth doing is what's never been done before."
–David Salle